O F F E R I N G MEMORANDUM

Multifamily/4 Units I \$2,825,000

1132 Paloma Avenue, Burlingame CA 94010







EXCLUSIVELY LISTED

Cameron D. Foster

Senior Vice President 415.699.6168 cameron@camerondfoster.com

DRE CA: 00972394

NATE GUSTAVSON

Senior Vice President 415.786.9410 nate.gustavson@compass.com DRE CA: 01898316

> 988 Howard Avenue, Suite 300 Burlingame, CA 94010

COMPASS COMMERCIAL



CONFIDENTIALITY & DISCLAIMER

The information contained in the offering is confidential, furnished solely for the purpose of review by a prospective purchaser of the subject property. The material is based in part upon information supplied and in part upon information obtained by Compass Commercial from sources it deems reasonably reliable. No warranty or representation, expressed or implied, is made by the owner, Compass Commercial, or any of their respective affiliates, as to the accuracy or completeness of the information contained herein or any other written or oral communication transmitted to a prospective purchaser in the course of its evaluation of the Property. No legal liability is assumed or to be applied in connection with the information or such other communications. Without limiting the generality of the foregoing, the information shall not be deemed a representation of the state of affairs of the subject property or constitute an indication that there has been no change in the business or affairs of the subject property since the date of preparation of the information. Prospective purchasers should make their own projections and conclusions without reliance upon the materials contained herein and conduct their own independent due diligence, including engineering and environmental inspections, to determine the condition of the Property and the existence of any potentially hazardous material located at the site.

The Offering Memorandum was prepared by Compass Commercial. It contains select information pertaining to the subject property and does not purport to be all inclusive or to contain all of the information which a prospective purchaser may desire. All financial projections are provided for general reference purposes only and are based on assumptions relating to the general economy, competition and other factors beyond control and, therefore, are subject to material change or variation. An opportunity to inspect the subject property will be made available to qualified prospective purchasers. In the Offering certain documents and other materials are described in summary form. The summaries do not purport to be complete nor, necessarily, accurate descriptions of the full agreements involved, nor do they constitute a legal analysis of such documents. Interested parties are expected to independently review all documents.

The Offering is subject to prior placement, errors, omissions, changes or withdrawal without notice and does not constitute a recommendation, endorsement or advice as to the value of the Property by Compass Commercial or the owner. Each prospective purchaser is to rely upon its own investigation, evaluation and judgment as to the advisability of purchasing the subject property described herein.

The owner and Compass Commercial expressly reserve the right, at their sole discretion, to reject any or all expressions of interest or offer to purchase the subject property and/or to terminate discussions with any party at any time with or without notice. The owner shall have no legal commitment or obligation to any interested party reviewing the Offering or making an offer to purchase the subject property unless a written agreement for the purchase of the subject property has been fully executed and delivered by the owner and such party and any conditions to the owner's obligations there under have been satisfied or waived and then only to the extent expressly provided for therein. Compass Commercial is not authorized to make any representations or agreements on behalf of the owner.

DO NOT DISTURB TENANTS.
PLEASE CONTACT LISTING AGENT FOR SHOWING INSTRUCTIONS.

EXECUTIVE SUMMARY

MULTIFAMILY / 4 UNITS

Property Address	1132 Paloma Avenue, Burlingame, CA 94010
County	San Mateo
APN	026-193-210
County Use	R-3
Price	\$2,825,000
Units	4
Unit Mix	(1) 1/1; (2) 2/1; (1) 3/2
Price/Sqft	\$554
Gross Building Sqft	5,095
Lot Size Sqft	5.750
Year Built	1975
Current Cap Rate	2.35%
Current GRM	22.99
Market Cap Rate	3.37%
Market GRM	18.49

BUILDING FEATURES

- Half a block to restaurants, shops, and grocery on Broadway
- Separate electric meters
- CalTrans Station 3 blocks away
- Near Hwy 101 access

RENT ROLL SUMMARY

ТҮРЕ	UNITS	CURRENT RENT	MARKET RENT
1-Bedroom/1-Bath	1	\$2,150	\$2,600
2-Bedroom/1-Bath	2	\$2,400-\$2,745	\$3,000
3-Bedroom/2-Bath	1	\$2,810	\$4,000
Laundry Income		\$135	\$135
TOTAL MONTHLY		\$10,240	\$12,735
TOTAL ANNUAL		\$122,880	\$152,820





RENT ROLL SUMMARY



UNIT	ТҮРЕ	CURRENT RENT	MARKET RENT
1	2-Bedroom/1-Bath	\$2,745	\$3,000
2	1-Bedroom/1-Bath	\$2,150	\$2,600
3	2-Bedroom/1-Bath	\$2,400	\$3,000
4	3-Bedroom/2-Bath	\$2,810	\$4,000
MONT	HLY RENT TOTALS	\$10,105	\$12,600
	Laundry	\$135	\$135
MONT	HLY TOTALS	\$10,240	\$12,735
ANNU	JAL TOTALS	\$122,880	\$152,820



PRO FORMA OPERATING SUMMARY



COMPASS COMMERCIAL

OPERATING EXPENSES

New Property Taxes (@1.12%)	\$31,640
± • • · · · · · · · · · · · · · · · · ·	\$641
Special Assessments & Direct Charges	
Insurance	\$2,728
Utilities [1]	\$11,266
Repairs & Maintenance [2]	\$3,800
Landscape	\$2,530
County Fees	\$341

TOTAL EXPENSES \$52,946

	CURRENT	MARKET
Scheduled Gross Income	\$122,880	\$152,820
Less Vacancy	3.0% (\$3,686)	3.0% (\$4,585)
Effective Gross Rent	\$119,194	\$148,235
Less Expenses	(43.1%) \$52,946	(34.6%) \$52,946

NET OPERATING INCOME	\$66,284	\$95,289
Cap Rate	2.35%	3.37%
GRM	22.99	18.49

Notes: Expenses are from the owner's 2022 P&L.

- [1] Includes gas, electric and garbage.
- [2] Estimated at \$950/unit.

Cameron D. Foster, SVP | 415.699.6168 cameron@comerondfoster.com CA DRE 00972394 Nate Gustavason, SVP 415.786.9410 nate.gustavson@compass.com

PROPERTY FEATURES

PROPERTY FEATURES AND RECENT IMPROVEMENTS

- 4 Unit opportunity in beautiful Burlingame
- Remodeled Unit 1 in 2021

AMENITIES

- Walking distance to gourmet international restaurants, artisan coffee
 & shopping boutiques
- Near BART, CalTrans and bus routes

WALK/BIKE/SOUND SCORE

- Walk Score 91 (Walker's Paradise)
- Bike Score 85 (Very Bikeable)
- Sound Score 66 (Busy)

NEARBY TRANSPORTATION (Drive)

•	Millbrae BART Station	4 min	2.0 mi
•	San Fransisco Airport	6 min	3.3 mi
•	Broadway CalTrans	(walking) 3 min	.3 mi
•	Burlingame CalTrans	3 min	1.5 mi
•	Millbrae CalTrans	4 min	1.9 mi

NEARBY COLLEGES (Drive)

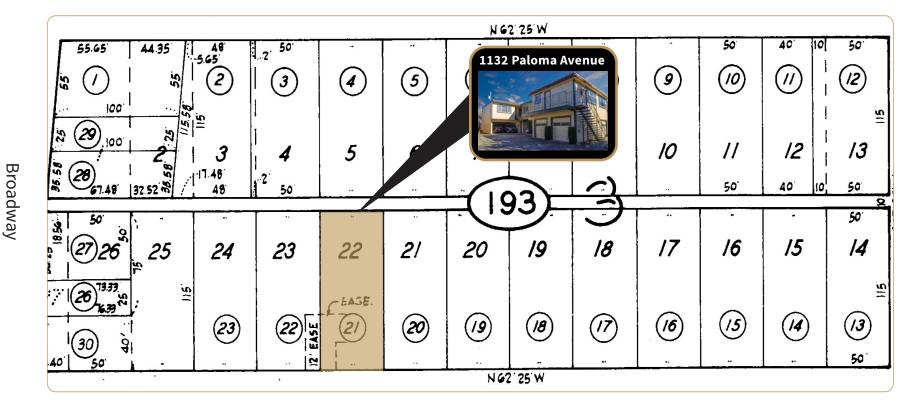
•	College of San Mateo	12 min	6.4 mi
•	Skyline College	15 min	8.3 mi
•	City College of San Francisco	21 min	14.6 mi







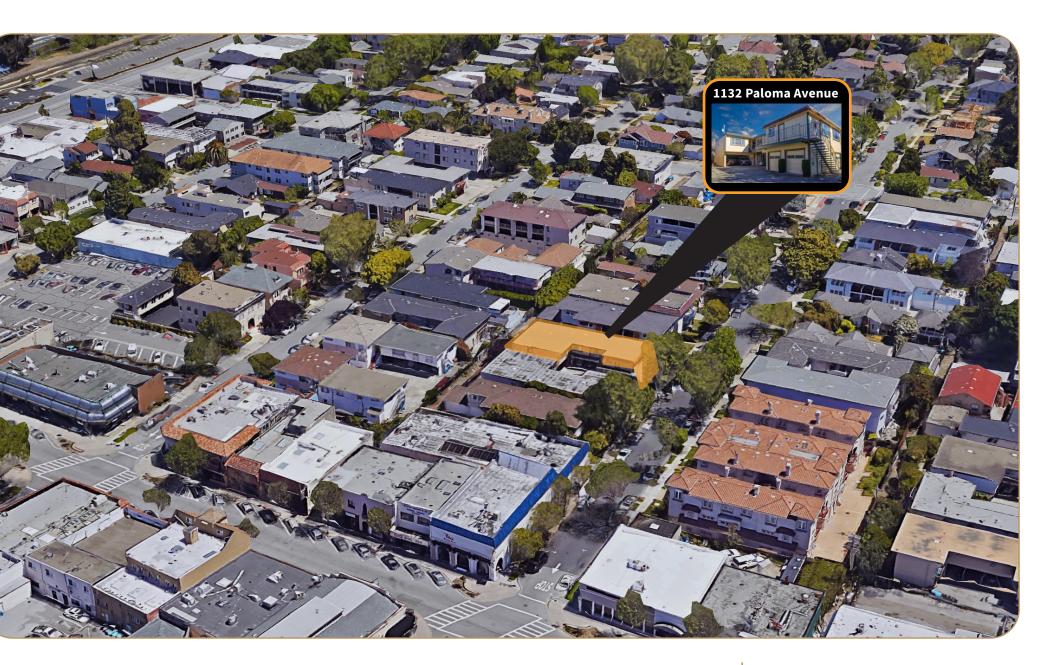
Laguna Avenue



Paloma Avenue



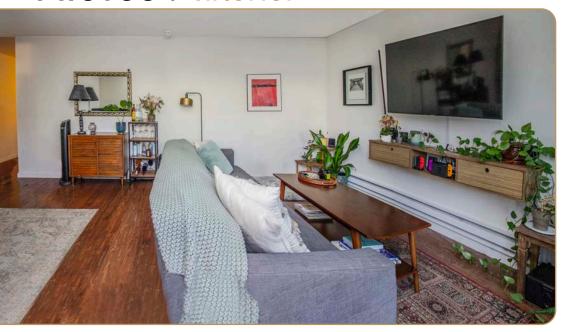
AERIAL PHOTO





PHOTOS | Interior

2 BEDROOM / 1 BATH APARTMENT 1











Nate Gustavason, SVP | 415.786.9410 nate.gustavson@compass.com CA DRE 01898316



1 BEDROOM / 1 BATH APARTMENT 2









COMPASS
COMMERCIAL

Cameron D. Foster, SVP | 415.699.6168 cameron@comerondfoster.com CA DRE 00972394

PHOTOS | Interior

2 BEDROOM / 1 BATH APARTMENT 3







COMPASS
COMMERCIAL 12

Cameron D. Foster, SVP | 415.699.6168 cameron@comerondfoster.com CA DRE 00972394 Nate Gustavason, SVP 415.786.9410 nate.gustavson@compass.com

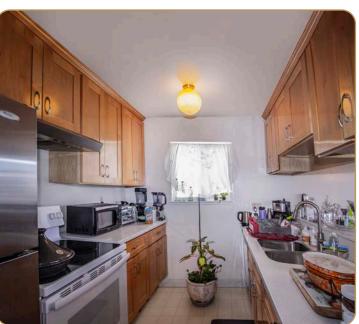
3 BEDROOM / 2 BATH APARTMENT 4











Cameron D. Foster, SVP | 415.699.6168 cameron@comerondfoster.com CA DRE 00972394



Nate Gustavason, SVP 415.786.9410 nate.gustavson@compass.com

LOCATION OVERVIEW

Burlingame Terrace Neighborhood



Burlingame Terrace is one of Burlingame's oldest neighborhoods and is one of the city's best places to live. This historic Bay Area neighborhood has upscale rentals in a variety of styles, including Spanish-style houses, California bungalows, and luxury apartments.

Along with beautiful architecture, Burlingame Terrace boasts an excellent central location. Along with bordering Downtown Burlingame Terrace, the neighborhood is located at the midpoint of the San Francisco Peninsula, giving residents easy access to the San Francisco International Airport, San Francisco, and other Bay Area cities.

Along Broadway and California Drive, there are diverse restaurants, coffee shops, art galleries, and more, but some of the city's best shopping and dining options are just a walk away in Downtown Burlingame. This family-friendly neighborhood has access to excellent schools and scenic parks.







NEIGHBORHOOD MAP





INVESTMENT ADVISORS

Cameron D. Foster

Senior Vice President
PH: 415.699.6168
cameron@camerondfoster.com
CA DRE: 00972394



PH: 415.786.9410 nate.gustavson@compass.com

CA DRE: 01898316

COMPASS COMMERCIAL

988 Howard Avenue • Suite 300 • Burlingame CA 94010

Compass is a real estate broker licensed by the State of California and abides by Equal Housing Opportunity laws. License Number 01527235. All material presented herein is intended for informational purposes only and is compiled from sources deemed reliable but has not been verified. Changes in price, condition, sale or withdrawal may be made without notice. No statement is made as to accuracy of any description. All measurements and square footages are approximate. This is not intended to solicit property already listed.